

Effective March 1, 2010

# Aircraft & Instruction Rates

## Aircraft Rental Rates

EFA's Cessna Authorized Service Facility maintains our fleet to the highest standards of airworthiness. Our dedicated Line Crew clean and fuel aircraft for your departure. Rental rates are "wet" (full fuel) calculated from the Hobbs meter. Fuel purchases from other airfields will be credited to renter.

These published rates now include the fuel surcharge.

Seats	Aircraft Make & Model	Avionics	HP	Per Hour
4	Cessna 172	IFR - Loran or GPS	150/160	\$125
4	Cessna 172S/G1000	IFR - GPS, A/P, MFD, Datalink Weather, TIS	180	\$145
4	Cessna 182S/T/G1000	IFR - GPS, A/P, MFD, Datalink Weather	230	\$180
4	Piper PA28R Arrow (Complex)	IFR - GPS	200	\$150
4	Beechcraft Duchess (Multi)	IFR - GPS, A/P	180 ea	\$245
2	Decathlon (Aerobatic Trainer)	VFR	180	\$210
2	Extra 300L	VFR	300	\$372
	X-Plane BATD (Simulator)	VFR / IFR	n/a	\$45

## Flight Instructor Rates

All EFA Instructors are full-time professionals who are rigorously trained to deliver over four decades of advanced aviation training experience.

IN EFA AIRCRAFT	EFA Instructor	EFA Senior Instructor*
Flight & Ground Training	\$55 / hour	\$80 / hour
Progress Check	\$55 / hour	\$80 / hour
IN NON-EFA AIRCRAFT		
Single Engine	\$70 / hour	\$80 / hour
Multi Engine	\$80 / hour	\$80 / hour
FULL DAY RATE		
EFA Aircraft	\$400 / day	\$500 / day
Non-EFA Aircraft	\$480 / day	\$600 / day

\*Senior Instructors: Ed Keins, Marc Nathanson. Please inquire for Michael Goulian's rate.

Flight training includes: Private (PVT), Instrument (INST), Commercial (COM), Multi-Engine (ME), Airline Transport Pilot (ATP), Certified Flight Instructor (CFI), Certified Flight Instructor Instrument (CFII), Certified Flight Instructor Multi (MEI), Aerobatics (ACRO), Unusual Attitude (UA) and Ground Instruction.

Pilots who want to train in their own aircraft must arrange to have EFA listed as a named insured party, and have their insurance carrier issue a waiver of subrogation (this is a common practice for most insurers, who do so to encourage training).



## EFA Prepay Incentive\*

You can pay as you fly... or you can earn a bonus for block payments:

- Pay \$500 to \$999, earn 3% bonus
- Pay \$1000 or more, earn 5% bonus

Prepayment bonus is credited to your account and may be used for any EFA instruction, aircraft rental or pilot supply purchases. Not valid for 1 time rentals. Refer to payment and refund policies for complete information.

\*Add any charges incurred on the same day to the amount deposited in order to achieve the desired bonus credit.

## Aircraft Rental

EFA aircraft are rented to qualified pilots only after a checkout with an EFA Flight Instructor.

Rental pilots are required to take an EFA Annual Recurrency Flight. To maintain rental privileges, a rental pilot must have flown with EFA within the preceding 90 days.

Instrument rated pilots who would like to fly in actual IMC must take an Annual IPC with an EFA CFII.

## Headset Rental

EFA rents out high-quality Sennheiser passive noise cancelling headsets. Headsets are rented free to pre-solo student pilots and discovery and introductory flight customers.

Otherwise: \$5.00 per day (\$3.00/add'l day)

EFA sells Sennheiser and David Clark headsets, please inquire.



## Pilot Qualifications & Flight Test Fees

### Renter Pilot Minimum Qualifications

Cessna 172/S/G1000	Private Pilot	EFA Checkout	5 Hrs in Make/Model
Cessna 182S/T/G1000	Private Pilot	125 Hrs Total Time	5 Hrs in Make/Model
Piper PA28A Arrow	Private Pilot	125 Hrs Total Time	25 Hrs Retractable or 10 Dual Hrs make/model
Beechcraft Duchess*	Private Pilot	250 Hrs Total Time	50 Cplx, 15 ME, 5 BE76
Extra 300L	Private Pilot	200 Hrs Total Time	50 Tailwheel 10 in Make/Model
Super Decathlon	Private Pilot	125 Hrs Total Time	10 Hrs in Make/Model

\* Duchess checkout: 5 hrs/ 3 flights (negotiable for experienced pilots). Individual approval by MG/EK/MN; no accident history, CFIs other than EFA not authorized



### Authorized Airports

Except in emergency or as a precautionary measure, EFA aircraft must land only on paved runways, 3000 feet and longer.

### Daily Minimum Charges

Minimum aircraft rental charges for scheduled flights of 6 or more hours in a 24 hour period is 3 hours.

*Required minimums do not apply to dual instruction.*

### Cancellation / No Show

We understand that life can be busy, but customer no shows or appointments cancelled with less than 24 hours notice will result in the following automatic charges:

**Dual Instruction:** 1 hour instructor rate for each scheduled block.

**Aircraft Rental:** 1 hour aircraft rate for each scheduled block.

Cancellation charges do not apply to flights cancelled due to inclement weather.

### FAA Designated Pilot Examiner Flight Test Fees

The following rates are charged directly by the FAA Designated Examiner and do not include EFA aircraft rental fees.

Private Pilot	\$400
Instrument	\$400
Commercial	\$400
Certified Flight Instructor (CFI) Airplane	FAA
CFI Instrument	\$400
CFI Renewals / Reinstatements	\$250 / \$400
ATP Single Engine	\$425
ATP Multi Engine	\$450

### Executive Flyers Aviation Rental Pilot Insurance Coverage

EFA aircraft insurance covers personal liability of our customers as follows: Limit, \$100,000 combined single-limit bodily injury and property damages liability including passenger legal liability. Responsible pilots are encouraged to provide themselves with added protection by purchasing higher limits through Aviation Insurance Agency. A student or rental pilot is responsible for paying for any loss or damage due to pilot negligence. We recommend pilots purchase Aircraft Damage Liability Insurance. Be a "Protected Pilot" with Non-Owned Aircraft Personal Liability Insurance. **Contact Aviation Insurance Agency at 781-274-0303.**

